



### Capability Statement

Founded in 2003, DataShield Corporation is the largest locally and independently owned destruction and information management firm in the region. DataShield, headquartered in Omaha, Nebraska, operates additional offices in North Platte, Nebraska and Des Moines, Iowa and employs an expansive team of partner organizations across the United States. This structure allows for a high security, client first philosophy with an emphasis on nimble solutions and multiple redundancies. DataShield's commitment to our customers is straightforward, 'provide excellent information security services, making the communities we serve both safer and more enjoyable.' Our information destruction programs are developed around the customers we serve to ensure the highest-security, most cost-effective solutions available.

### Core Competencies

- *AAA Certified by The National Association for Information Destruction*
- *On-site and plant-based document and data destruction*
- *Vehicles represent the latest advancements in shredding technology*
- *Vehicles equipped with real-time GPS monitoring*
- *Vehicles locked and secured at all times*
- *DataShield staff members are educated and tested routinely on industry specific topics*
- *DataShield staff members must pass pre-employment and ongoing background and drug tests*
- *All secure collection equipment labeled and barcoded*
- *Secure chain of custody from pick-up to destruction*
- *Secure online portal for account service and management*

### Performance

- **State of Nebraska – Contract #81421 O4 – Prime Contractor since 2013 with over 350 locations serviced routinely**
- **VA Nebraska-Western Iowa Health Care System -Sub-Contractor servicing 225 containers across 11 locations throughout state of Nebraska**
- **Averaging over 650 service stops each week covering the entire State of Nebraska with a 99.8% on-time service delivery rate**

### CORPORATE DATA

#### DataShield Corporation

4518 F St  
Omaha, NE 68117

**DUNS:** 057050573

**CAGE:** 8AWW3

**TIN:** 20-0522716

#### NAICS CODES

561990 – All Other Support Services

### Point of Contact

Matt Neuhaus, CSDS

Vice President

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402-898-5000



## **Executive Summary**

In operation since 2003, DataShield Corporation has become one of the region's largest and most secure document and data destruction organizations. With a robust fleet of advanced mobile collection and mobile destruction vehicles, DataShield is able to provide prompt service to the entire State of Nebraska, as well as surrounding states. As the current AAA Certified document destruction services provider to the State of Nebraska, DataShield is well equipped to handle the information disposal needs of RFP 6319 Z1.

The National Association for Information Destruction® (NAID®) launched the Certified Secure Destruction Specialist® Accreditation Program (CSDS®) in 2010 to promote and acknowledge an individual's competency in a range of subject areas related to the secure destruction of information and the secure destruction of other items. The CSDS is separate and distinct from the NAID AAA Certification Program, which verifies and acknowledges the ongoing compliance of an organization's secure destruction services with established security and operational standards. NAID AAA Certification applies to an organization whereas CSDS applies to an individual. Two executives on the DataShield team are CSDS certified: Brian Gubbels, Owner/President, and Matt Neuhaus, Vice-President of Operations.

## **Plant-Based Destruction**

DataShield provides secure plant-based destruction services to destroy confidential information in a convenient, professional, and quiet manner. Our highly trained, badged, and uniformed service technicians collect and transport the material to our plant-based facility for secure destruction.

DataShield's plant-based facility, located in Omaha, is secured from unauthorized access using electronic ID card entry points, 24-hour CCTV recorded and maintained for 120 days, as well as secured and alarmed entry points monitored by a third party security company. Using NAID AAA Certified industrial grade pulverizers, material is destroyed within NAID AAA Certification requirements. DataShield's shredding method uses a compressing and tearing motion to randomize material and shred shape before it is sent through a screen. Shredded material is then baled at our facility. Through compression and randomization, material is destroyed beyond reconstruction or readability.

DataShield emphasizes the importance of employing the use of secure information management and destruction policies and procedures, a documented and transparent chain of custody, program management, NAID AAA Certification, and proper due diligence during vendor selection.

All destroyed material is baled and securely transported to a mill for pulping and conversion to raw material for use in tissue and toweling products.

The DataShield team is dedicated and focused not only on our clients, but on the enrichment of the communities we serve by supporting meaningful organizations and charitable activities. Our goal is to enhance the quality of life in the communities DataShield calls home. Below are some of the organizations the DataShield Team is proud to support:

- Partnership 4 Kids
- Cystic Fibrosis Foundation
- Immigrant Legal Center
- Share Omaha
- Zero Prostate Cancer
- Habitat for Humanity
- The Nebraska Humane Society

We appreciate the opportunity to provide this information to you. We look forward to a long and mutually beneficial relationship.